#### APPLICABLE PRICING SUPPLEMENT



#### INVESTEC BANK LIMITED

(Incorporated in the Republic of South Africa with limited liability under registration number 1969/004763/06)

# Issue of ZAR100,000,000 (One Hundred Million Rand) Senior Unsecured Notes under its ZAR60,000,000,000 Domestic Medium Term Note and Preference Share Programme ("the Programme")

#### **IBL278**

This document constitutes the Applicable Pricing Supplement (Notes) relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions (the "**Terms and Conditions**") set forth in the Programme Memorandum dated 17 March 2021 (the "**Programme Memorandum**"), as updated and amended from time to time. This Applicable Pricing Supplement (Notes) must be read in conjunction with such Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement (Notes) and the Programme Memorandum, the provisions of this Applicable Pricing Supplement (Notes) shall prevail.

The link to the document setting out the risk factors relating to the Notes and the Issuer is specified in the Programme Memorandum. Prospective investors in any securities should ensure that they fully understand the nature of the securities and the extent of their exposure to risks, and that they consider the suitability of the securities as an investment in the light of their own circumstances and financial position.

Specialist securities, such as the Indexed Notes, Credit Linked Notes, Equity Linked Notes, Equity Basket Notes, Fund Linked Notes and Portfolio Linked Notes (the "Specialist Securities") involve a high degree of risk, including the risk of losing some or a significant part of their initial investment. Potential investors should be prepared to sustain a total loss of their investment in such Specialist Securities. The Specialist Securities represent general, unsecured, unsubordinated, contractual obligations of the Issuer and rank *pari passu* in all respects with each other. Potential investors are reminded that the Specialist Securities constitute obligations of the Issuer only and of no other person. Therefore, potential investors should understand that they are relying on the creditworthiness of the Issuer.

#### **PARTIES**

Issuer Investec Bank Limited
 Specified Office 100 Grayston Drive, Sandown, Sandton
 If non-syndicated, Dealer(s) Investec Bank Limited

4.	If syndicated, Managers	Not applicable	
5.	Debt Sponsor	Investec Bank Limited	
6.	Debt Officer	Laurence Adams	
7.	Issuer Agent (incorporating the calculation agent and the paying agent)	Investec Bank Limited	
8.	Specified Office	100 Grayston Drive, Sandown, Sandton	
9.	Stabilising manager (if any)	Not applicable	
10.	Specified Office	Not applicable	
PROV	TISIONS RELATING TO THE NOTES		
11.	Status of Notes	Senior Notes (see Condition 6.1 (Status of Senior Notes)), Unsecured	
	(i) Series Number	1	
	(ii) Tranche Number	1	
12.	Aggregate Nominal Amount of Tranche	ZAR100,000,000 (One Hundred Million Rand)	
13.	Aggregate Nominal Amount of Notes Outstanding in the Series as at the Issue Date	Nil, excluding this Tranche of Notes but including all other Notes in the Series issued on the Issue Date	
14.	Interest/Payment Basis	Floating Rate Notes	
15.	Form of Notes	Listed. Registered Notes. The Notes in this Tranche are issued in uncertificated form in the CSD	
16.	Automatic/Optional conversion from one Interest/ Payment Basis to another	Not applicable	
17.	Issue Date	24 August 2023	
18.	Business Centre	Johannesburg	
19.	Additional Business Centre	Not applicable	

20.	Nominal Amount	ZAR1,000,000 (One Million Rand) per Note
21.	Specified Denomination	ZAR1,000,000 (One Million Rand) per Note
22.	Calculation Amount	ZAR1,000,000 (One Million Rand) per Note
23.	Issue Price	100% per Note
24.	Interest Commencement Date	24 August 2023
25.	Interest Period(s)	means each period commencing on (and including) an Interest Payment Date and ending on (but excluding) the following Interest Payment Date; provided that the first Interest Period will commence on (and include) the Interest Commencement Date and end on (but exclude) the following Interest Payment Date (each Interest Payment Date as adjusted in accordance with the applicable Business Day Convention)
26.	Interest Payment Date(s)	means 24 February, 24 May, 24 August and 24 November of each year, provided that the first Interest Payment Date shall be on 24 November 2023. If any such day is not a Business Day, the Business Day on which interest will be paid, as determined in accordance with the applicable Business Day Convention (as specified in this Applicable Pricing Supplement)
27.	Interest Rate Determination Date/s or Reset Dates	means the Interest Commencement Date and every Interest Payment Date thereafter
28.	Maturity Date	24 August 2026
29.	Maturity Period	Not applicable as the Notes are senior Notes
30.	Specified Currency	ZAR
31.	Applicable Business Day Convention	Following Business Day
32.	Final Redemption Amount	The Nominal Amount (plus accrued, unpaid interest, if any, to the Maturity Date)
33.	Books Closed Period(s)	The Register will be closed from 15 February to 24 February, 15 May to 24 May, 15 August to 24 August and 15 November to 24 November (all dates inclusive) in each year until the Applicable

Redemption Date, or 10 days prior to any Payment Day

34. Last Day to Register

14 February, 14 May, 14 August and 14 November in each year, or if such day is not a Business Day, the Business Day before each Books Closed Period, or the last Business Day immediately preceding the commencement of the Books Closed Period

35. Provisions applicable to Subordinated Capital Notes

Not applicable

36. Value of Aggregate Nominal Amount of all Notes issued under the Programme as at the Issue Date

As at the date of this issue (including this Tranche), the Issuer has issued Notes in the aggregate total amount of ZAR42,075,589,015 (Forty-two billion seventy five million five hundred and eighty nine thousand and fifteen Rand) under the Programme.

The aggregate Nominal Amount of all Notes issued under the Programme as at the Issue Date, together with the aggregate Nominal Amount of this Tranche (when issued), will not exceed the Programme Amount.

37. Additional Terms and Conditions

Not applicable

38. FIXED RATE NOTES

Not applicable

39. FLOATING RATE NOTES

Applicable

(i) Issuer election not to pay interest

Not applicable

(ii) Payment of Interest Amount

**Applicable** 

(a) Interest Rate(s)

Reference Rate plus Margin

(b) Interest Payment Date(s)

As per item 26 above

(c) Any other terms
relating to the
particular method of
calculating interest

Not applicable

(d) Interest Step-Up Date

Not applicable

	(e) Definition of Business Day (if different from that set out in Condition 1 (Definitions))		Not applicable		
	(f)	Minimum Interest Rate	Not applicable		
	(g)	Maximum Interest Rate	Not applicable		
	(h)	Day Count Fraction	Actual/365		
(iii)	Other terms relating to the method of calculating interest (e.g.: day count fraction, rounding up provision, if different from Condition 9.2 (Interest on Floating Rate Notes and Indexed Notes))		Not applicable		
(iv)	Manner in which the Interest Rate is to be determined		Screen Rate Determination		
(v)	Margin		1.10%,		
(vi)	If ISDA Determination		Not applicable		
(vii)	If Screen Rate Determination				
	(a)	Reference Rate (including relevant period by reference to which the Interest Rate is to be calculated)	ZAR-JIBAR-SAFEX with a Designated Maturity of 3 months		
	(b)	Interest Rate Determination Date(s)	As per item 27 above		
	(c)	Relevant Screen page and Reference Code	Reuters Screen SAFEY page "SF X 3M Yield", or any successor page		
	(d)	Relevant Time	11.00 a.m		
(viii)	If Interest Rate to be calculated otherwise than by		Not applicable		

ISDA Determination or Screen Rate Determination, insert basis for determining Interest Rate/Margin/Fallback provisions

		provisions		
	(ix)	If different from Issuer Agent, agent responsible for calculating amount of principal and interest	Not applicable	
40.	ZERO	COUPON NOTES	Not applicable	
41.	PARTLY PAID NOTES		Not applicable	
42.	INSTA	ALMENT NOTES	Not applicable	
43.	MIXE	D RATE NOTES	Not applicable	
44.	INDEX	XED NOTES	Not applicable	
45.	EXCH	IANGEABLE NOTES	Not applicable	
46.	OTHE	CR NOTES	Not applicable	
47.	Relevant description and any additional Terms and Conditions relating to such Notes		Not applicable	
48.	CRED	IT LINKED NOTES	Not applicable	
49.	_	ΓΥ LINKED NOTES AND ΓΥ BASKET NOTES	Not applicable	
50.	FUND	LINKED NOTES	Not applicable	
51.	PORT	FOLIO LINKED NOTES	Not applicable	
PROVISIONS REGARDING REDEMPTION/MATURITY				
52.	Author (in the	onsent of the Relevant rity required for any redemption case of Tier 2 Notes, prior to sturity Date)	No	
53.	Redem	aption at the option of the Issuer	No	

54. Redemption at the Option of No Noteholders of Senior Notes 55. Early Redemption Amount(s) payable Yes redemption following occurrence of a Tax Event (Gross up), Tax Event (Deductibility) and/or Change in Law, if yes: (i) Amount payable; or Early Redemption Amount as set out in item 58 (ii) Method of calculation As set out in item 58 of amount payable (if required or if different from that set out in Condition 10.9 (Early Redemption Amounts)) Minimum period of Not applicable (iii) notice (if different from Condition 10.2 (Redemption following the occurrence of a Tax Event (Gross up) or Tax Event (Deductibility) or Change in Law) 56. Early Redemption Amount(s) payable on redemption of Subordinated Capital No Notes for Regulatory Capital reasons 57. Early Redemption Amount(s) payable Yes on redemption on Event of Default (if required), if yes: (i) Amount payable; or Early Redemption Amount as set out in item 58

As set out in item 58

(ii)

Method of calculation

of amount payable (if required or if different from that set out in Condition 10.9 (Early Redemption Amounts)

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- 58. Other terms applicable on redemptions
- (i)The Notes will not be automatically redeemed on the occurrence of an Activation Event (for the purposes of this item, "Activation Event" means an event that precipitates an automatic redemption in relation to the Notes).
- (ii) For the purpose of items 55 and 57, "Early Redemption Amount" means the Nominal Amount plus accrued, unpaid interest, if any, to the date of redemption

#### TRIGGER EVENT

59. Are the Notes Convertible?

No

60. Contractual Conversion Condition

Not applicable

- 61. If applicable:
  - (i) Conversion Price

Not applicable

(ii) Conversion Record
Date (if different from
the Note Terms and
Conditions)

Not applicable

(iii) Conversion
Settlement Date (if
different from the
Note Terms and
Conditions)

Not applicable

(iv) Time period for the delivery of the Issuer Conversion Price Notice (if different from the Note Terms and conditions)

Not applicable

(v) Other

Not applicable

62. Contractual Write Off Condition

Not applicable

#### **GENERAL**

63. Financial Exchange

JSE Limited

64. Substitution and variation for Subordinated Capital Notes

Not applicable

65. Substitution and variation for Subordinated Capital Notes upon a Change in Law

Not applicable

66. Amendment Option to disapply the Contractual Conversion Condition for Subordinated Capital Notes pursuant to Condition 6.10 (Disapplication of Contractual Conversion Condition or Contractual Write Off Condition)

Not applicable

67. Amendment Option to disapply the Contractual Write Off Condition for Subordinated Capital Notes pursuant to Condition 6.10 (Disapplication of Contractual Conversion Condition or Contractual Write Off Condition)

Not applicable

68. Aggregate Nominal Amount of Notes
Outstanding and aggregate
Calculation Amount of Programme
Preference Shares as at the Issue Date

ZAR41,975,589,015 (Forty-one billion nine hundred and seventy five million five hundred and eighty nine thousand and fifteen Rand Rand) excluding this Tranche of Notes but including all other Notes and Programme Preference Shares issued on the Issue Date

The aggregate Nominal Amount of all Notes Outstanding (including Notes issued under the Previous Programme Memoranda) and the aggregate Calculation Amount of all Programme Preference Shares (including Programme Preference Shares issued under the Previous Programme Memoranda) as at the Issue Date, together with the aggregate Nominal Amount of this Tranche of Notes (when issued) plus the aggregate Calculation Amount of the Tranche of the Programme Preference Shares (when issued), will not exceed the Programme Amount.

ZAG000198714

69. ISIN No.

70.	Stock Code	IBL278
71.	Additional selling restrictions	Not applicable
72.	Provisions relating to stabilisation	Not applicable
73.	Method of distribution	Private Placement
74.	Credit Rating assigned to Issuer as at the Issue Date (if any)	See Annex "A" (Applicable Credit Ratings).
75.	Governing law (if the laws of South Africa are not applicable)	Not applicable
76.	Other Banking Jurisdiction	Not applicable
77.	Use of proceeds	General banking business of the Issuer
78.	Surrendering of Individual Certificates	Not applicable
79.	Reference Banks	Not applicable
80.	Other provisions	Not applicable
81.	Issuer Rating and date of issue	Applicable
82.	Date of rating review	8 April 2022
83.	Programme rating and date of issue	Not applicable
84.	Date of rating review	Not applicable
85.	Notes rating and date of issue	Not applicable
86.	Date of rating review	Not applicable
87.	Rating Agency	Not applicable
88.	Material Change Statement	The Issuer hereby confirms that as at the date of this Applicable Pricing Supplement, there has been no material change in the financial or trading position of the Issuer and its subsidiaries since the date of the Issuer's latest audited annual financial results for the financial year ended 31 March 2023. There has been

no involvement by PwC Inc. and Ernst & Young Inc., the auditors of the Issuer, in making the aforementioned statement.

89. Settlement agent The Standard Bank of South Africa Limited

90. Specified office of the settlement 3rd floor, 25 Sauer Street, Johannesburg, 2001

agent

#### **Responsibility:**

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the applicable pricing supplement contains all information required by law and the debt listings requirements of the JSE. The Issuer accepts full responsibility for the accuracy of the information contained in the Programme Memorandum and the annual financial statements and/or the applicable pricing supplements, and/or the annual report and any amendments or supplements to the aforementioned documents, except as otherwise stated herein.

The JSE takes no responsibility for the contents of the placing document and the annual financial statements and/or the applicable pricing supplements and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents. The JSE makes no representation as to the accuracy or completeness of the placing document and the annual financial statements and/or the applicable pricing supplements and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the aforementioned documents. The JSE's approval of the registration of the placing document and listing of the debt securities is not to be taken in any way as an indication of the merits of the issuer or of the debt securities and that, to the extent permitted by law, the JSE will not be liable for any claim whatsoever.

**SIGNED** at Johannesburg on this the 22nd day of August 2023.

For: **INVESTEC BANK LIMITED** 

who warrants that he / she is duly authorised thereto

Name: Susan Neilan Carmen Dippenaar (Malcolm)

Capacity: Authorised Signatory Authorised Signatory

## ANNEX 1

# APPLICABLE CREDIT RATINGS

## 1. Issuer

The Issuer has been rated as follows:

INTSJ Float 08/17/27	Company Tree Ratings •	Alert		Page 1/3	Credit Profile
invest	tec Rauk Fta				
2) Iss	oomberg Default Risk   DRS suer Default Risk	SK » IG5	Moody's (Continued) 17) ST Counterparty Risk Ratin 18) ST Counterparty Risk Ratin		
	ody's	CTABLE	Mandy la National		_
4) Foi 5) Lor 6) Sei 7) Sui 8) Ba	tlook reign LT Bank Deposits cal LT Bank Deposits nior Unsecured Debt bordinated Debt nk Financial Strength	STABLE Ba2 Ba2 Ba2 (P)Ba2 WR	Moody's National  19) NSR LT Bank Deposit  20) NSR Short Term  21) Standard & Poor's  22) Outlook	Aa1.za P-1.za ! POS	
	Counterparty Risk Assess		23) LT Foreign Issuer Credit	BB-	_
11) ST 12) ST	Counterparty Risk Assess Bank Deposits (Foreign) Bank Deposits (Domestic) seline Credit Assessment	NP	20 LT Local Issuer Credit 20 ST Foreign Issuer Credit 20 ST Local Issuer Credit	BB- B B	
14) Ad	j Baseline Credit Assessm	ba2	S&P National		<b>.</b>
Australia 61 Japan 81 3 4			7330 7500 Germany 49 69 9204 1210 212 318 2000 Copyright 202 SN 2781706 G767-6534-1	3 Bloomberg Financ	e L.P.

INTSJ Float 08/17/27	Company Tree Ratings •	Alert		Page 2/3 🔼 Credit Profile		
Invest	ec Bank Ltd					
3) LT 4) Ser 5) Sho	tlook Issuer Default Rating LC Issuer Default nior Unsecured Debt ort Term	STABLE BB- BB- BB- B B	14) Credit Benchmark Composit 15) 6M Trend 16) Issuer Consensus* 17) Issuer Band 18) Bank/Contributor Count 19) Level of Agreement 20) Search Coverage Universe	Unchanged Not Subscrib HY1 16 High		
8) Sup 9) Via	pport Rating bility	WD WD bb- b+	*Premium Field  GCR 21) LT Local Crncy Outlook	STABLE		
11) Nat 12) Nat	tl Subordinated	AA+(zaf) AA-(zaf) F1+(zaf)	22) ST Local Crncy Outlook 23) LC Curr Issuer Rating 24) ST Local Issuer Rating	STABLE AA- A1+		
Australia 61 2 9777 8600 Brazil 5511 2395 9000 Europe 44 20 7330 7500 Germany 49 69 9204 1210 Hong Kong 852 2977 6000 Japan 81 3 4565 8900 Singapore 65 6212 1000 U.S. 1 212 318 2000 Copyright 2023 Bloomberg Finance L.P. SN 2781706 G767-6534-173 25-Jan-23 14:04:39 SAST GMT+2:00						

## 2. Notes

This Tranche of Notes will not be rated.